

ORIGINAL

Answers to Clarifications

PUBLIC PRIVATE PARTNERSHIP (PPP) PROJECT ON ADVERTISING AND MAINTENANCE OF 250 BILL BOARDS IN THE CITY OF COLOMBO


Note: -Refer along with the minutes of the pre bid meeting held 27/04/2022 at 10.00 am

Public Private Partnership (PPP) Project on Advertising and Maintenance of 250 Bill Boards in the City of Colombo

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Item No	Queries/Questions	Organization	Answer
01	<p><u>Instruction to bidders</u> Clause 2.1 (v): “The contractor has to provide yearly report from a recognized Structural Engineer by the Institution of Engineers, Sri Lanka for the stability, safety and the durability of each bus shelter structure within first three months of each contract year.” Clarification: Doesn’t the CMC mean the Structural Engineers report for stability, safety and durability be submitted for Bill Boards and not for Bus Shelters?</p>	Richardson Outdoor (Pvt) Ltd	It should be corrected as “The contractor has to provide yearly report from a recognized Structural Engineer by the Institution of Engineers, Sri Lanka for the stability, safety and the durability of each Bill Board structure within first three months of each contract year.”
02	<p><u>Instruction to bidders</u> <u>Clause 6.5</u> All Potential Bidders must be informed that revenue-generating accessories such as, advertisement panels, and light boxes, currently installed by Richardson Outdoor Pvt Ltd, will be removed and only the bill board structure, bill board panel will be handed over without the ad panel. Further, power connections are owned and paid by Richardson Outdoor Pvt Ltd, and the CMC has to advise the successful bidder/s to negotiate with RODL for a smooth transfer of the power connections to the successful bidder/s.</p>	Richardson Outdoor (Pvt) Ltd	<p>The structure of the Bill board shall be as it is indicated in the tender documents. Other than the advertisement in the top panel both top and bottom panel and the vertical shaft shall be part of the bill board structure.</p> <p>Selected bidder/s shall be utilized existing electricity connection with the necessary connection fee and other relevant charges in liaison with Ceylon Electricity Board. Electricity bill shall be borne by the selected bidder</p>
03	<p><u>Instruction to bidders</u> <u>Clause 8.4</u> If a bidder intends to propose a new design of bill boards to improve the appearance of the city, can one bidder submit an alternate bid proposal accompanied with a separate bid bond?</p>	Richardson Outdoor (Pvt) Ltd	Alternate proposals are not accepted
04	<p><u>Instruction to bidders</u> <u>Clause 20</u> “Project Inspections and Visit to the site of the Bus Shelter Facilities” Clarification: Doesn't the CMC mean to refer to the project inspections and visit to the sites of the Billboards and not Bus Shelter Facilities?</p>	Richardson Outdoor (Pvt) Ltd	It should be corrected as “Project Inspections and Visit to the site of the Bill Boards”
05	<p><u>Instruction to bidders</u> <u>Clause 23.1</u> “Subject to clause 23.2 and clause 24, the employer will award the contracts to the bidders whose bids have been determined to be substantially</p>	Richardson Outdoor (Pvt) Ltd	Yes

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	<p>responsive to the bidding documents and who has offered the highest evaluated bid prices, provided that such bidders have been determined to be eligible and qualified in accordance with the provisions of the bid document.”</p> <p>Clarification: Does this mean that the CMC can reject a bid which offers the highest ground rent, but does not qualify based on the eligibility criteria?</p>		
06	<p><u>Instruction to bidders</u> <u>Clause 23.2 (b)</u> “Record of poor performance in previous contracts, such as abandoning the works, inordinate delays resulted in payment of liquidated damages up to the maximum limit specified in the contract etc”</p> <p>Clarification: Is the clause only applicable if the bidder has non-performance/ poor performance with the Colombo Municipal Council, or is this applicable to other government agencies as well?</p>	Richardson Outdoor (Pvt) Ltd	Applicable only for Colombo Municipal Council
07	<p>Since the contract with Richardson Outdoor Pvt Ltd is valid and under the execution, in those circumstances although the bid document states a period of 03 years, when does the CMC plan on commencing this 03-year period?</p>	Richardson Outdoor (Pvt) Ltd	Successful Bidder shall commence the work on or before 21 days from the date of letter of acceptance.
08	<p><u>Conditions of Contract</u> <u>Clause 7.2</u> “Under any circumstance structure of the bus shelter or advertising panel should not be used for any other purposes of advertising or campaign.”</p> <p>Clarification: Doesn't the CMC mean to refer to Billboard structures and not Bus Shelters?</p>	Richardson Outdoor (Pvt) Ltd	It should be corrected as “Under any circumstance structure of the bill board or advertising panel should not be used for any other purposes of advertising or campaign.”
09	<p>Conditions of contract Clause 14: Can a successful bidder sign an agreement with advertising companies to market the bill boards, or is that considered as unauthorized subletting? Is giving out advertising space to advertising agencies considered as unauthorized subletting? Advertising is predominantly sold through advertising agencies as they manage the overall advertising budget for companies, therefore if this clause is not amended, this project can not be executed. What "areas of payment" is being referred to?</p>	Richardson Outdoor (Pvt) Ltd	<p>Subletting is not allowed.</p> <p>Areas of payment means areas of annual rental payable to the CMC.</p>

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07	If existing bill boards will be awarded to new contractor, what will be the remaining elements from existing bill board?	Emerging Media	<p>The structure of the Bill board shall be as it is indicated in the tender documents. Other than the advertisement in the top panel both top and bottom panel and the vertical shaft shall be part of the bill board structure.</p> <p>Selected bidder/s shall be utilized existing electricity connection with the necessary connection fee and other relevant charges in liaison with Ceylon Electricity Board. Electricity bill shall be borne by the selected bidder</p>
08	Whether the cash deposits are accepted for bid bond?	Richardson Outdoor (Pvt) Ltd	Cash deposits shall be accepted

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